

10

High-Tech Startups in Central Europe You Should Know About

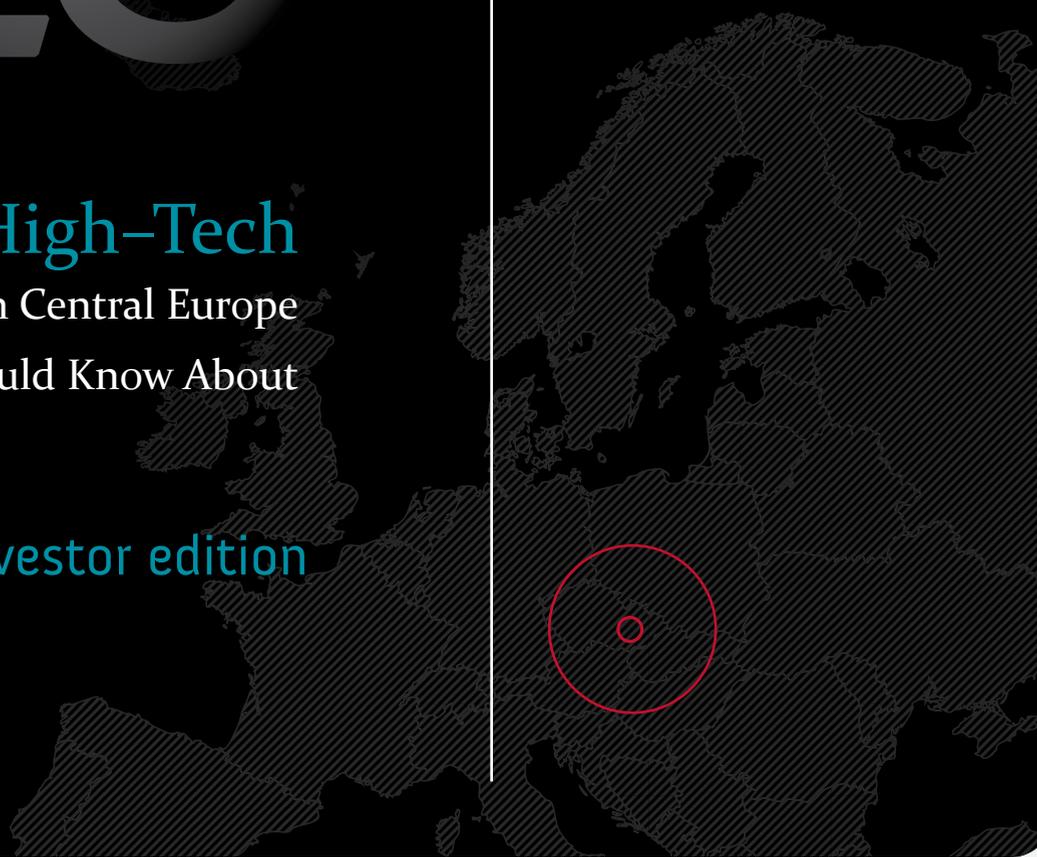
2013 investor edition



2003-2013



EMPOWERING PEOPLE
TO CREATE BUSINESSES
THAT CHANGE THE WORLD



10

10

Why startups from Central Europe?

There are many reasons to invest in Central Europe. Here are some that will make you think:

- Highly educated workforce with great technical skills
- Project-oriented mindset ensures that things get done
- Wide R&D base means access to expert knowledge
- Underdeveloped VC market means better T&C sheets
- Vast market potential means plenty of expansion space at your fingertips

We selected 10 of the most promising high-tech start-ups from the Czech Republic, Poland, Austria and other CE countries. They are all looking for seed or round A financing - so we have included contact details just in case you want to follow-up.

We have a lot more to offer. Let us know if you want find out more about us and our companies. Or just fly over to Brno.



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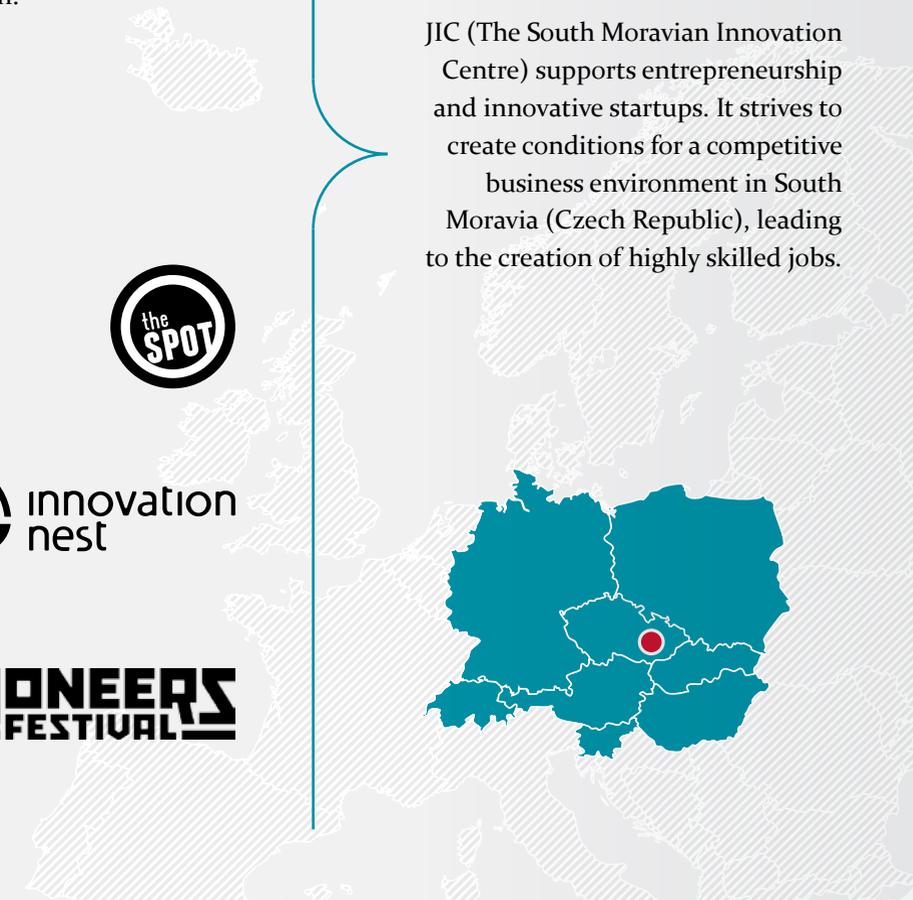
Why this catalogue?

The startup scene in Central Europe is a little fragmented. So, we at JIC have initiated an international network to identify and present in one place the most interesting startups from the region.

We have teamed up with Pioneers Festival (AT), F6S (UK), Singularity University (CEE), StarCube (CZ), The Spot (SK), Startup WiseGuys (EE) and the Innovation Nest (PL) to help us with selection and promotion.



JIC (The South Moravian Innovation Centre) supports entrepreneurship and innovative startups. It strives to create conditions for a competitive business environment in South Moravia (Czech Republic), leading to the creation of highly skilled jobs.



CaverSoft creates software platform for protein visualization and analysis based on tunnel detection that speeds up development of new medicine. CAVER can significantly reduce the amount of experiment time and resources spent in research labs when developing new drugs and other chemical compounds.

CaverSoft has 5 000+ registered users worldwide with more than 16 000+ downloads. Now it looks to raise seed funding to boost sales efforts worldwide.

Interested?
Please contact:

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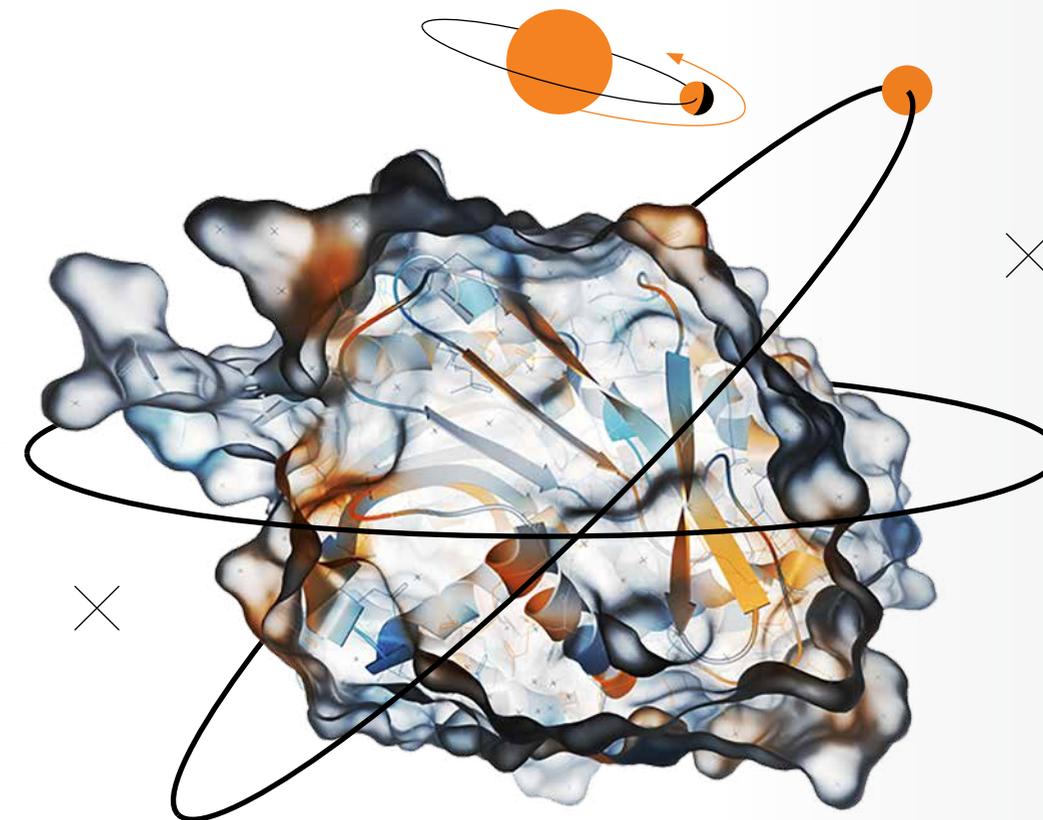
CaverSoft saves time during protein engineering and drug development.



STANFORD UNIVERSITY



Total market of
€18.5
million/year

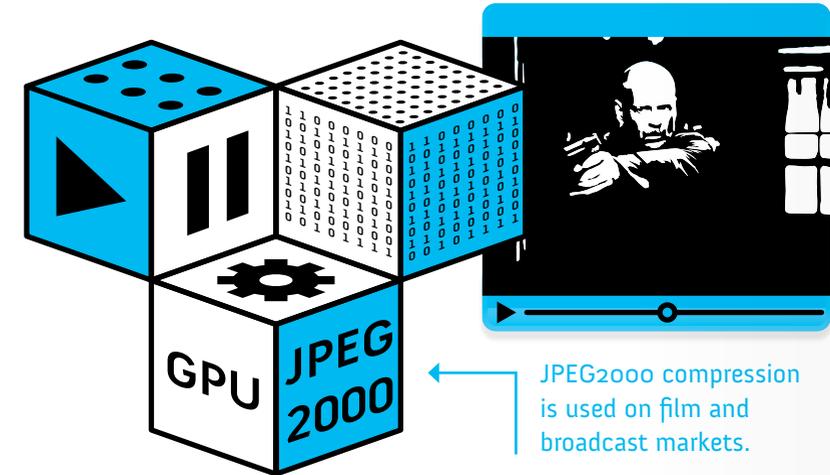


5.000
registered users
worldwide

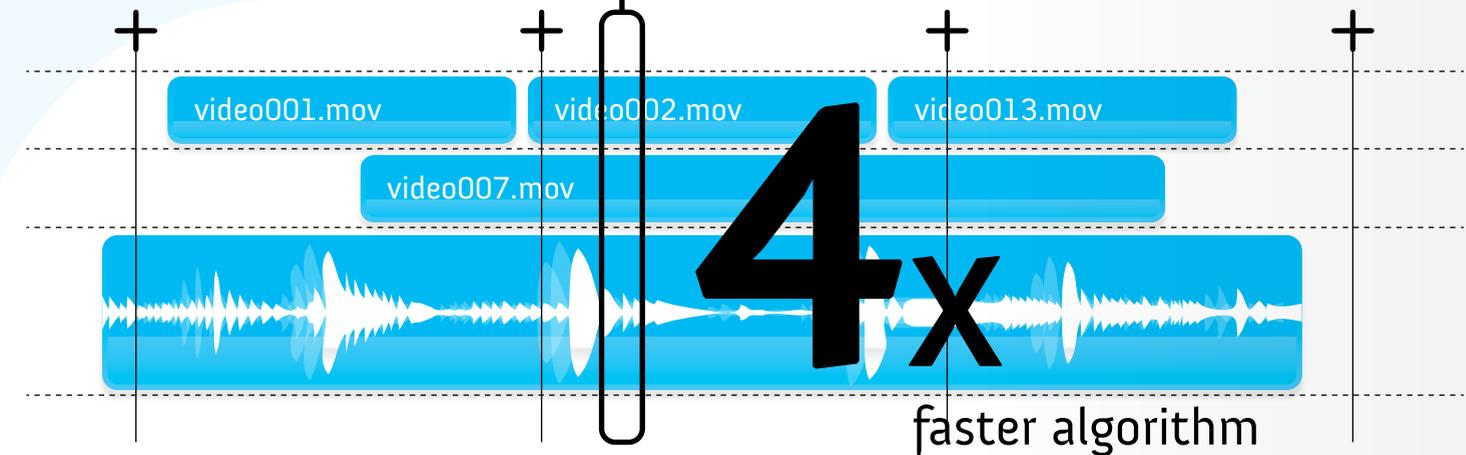
16.000
downloads



We want to penetrate government and eHealth compression markets.



JPEG2000 compression is used on film and broadcast markets.



COMPRIMATO

Comprimato turns commodity hardware into video-processing supercomputers.



Comprimato accelerates video compression using graphics cards (GPUs). It saves time during film and broadcast productions by speeding up the video compression. The GPU acceleration of video compression also saves development time and costs to manufacturers of video processing equipment.

After three years of R&D, Comprimato's algorithms are 4 x faster than the best solutions on the market. The firm needs seed to focus on client acquisition and launch on the US multimedia market.

Interested?
Please contact:

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CEO

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CallerQ solves the oldest of salesman's problems: Who to call, when and what to talk about? It brings mobile technology to the offline sales world. All the reporting is automatically displayed in an online dashboard designed for sales managers.

CallerQ now pilots the solution and is looking for seed investment to accelerate the product development and marketing.

Interested?
Please contact:

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www.callerq.com

RO

CallerQ

CallerQ is the only mobile CRM every salesman will ever need.

wanted
SEED



Through mobile gaming with BrandieGames companies acquire more customers, convert them more easily and keep them longer. Moreover, games get people talking and sharing.

With experience in game design and first paying customers, BrandieGames is ready for seed capital to complete development and expand to UK and US.

Interested? Please contact:

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www.brandiegames.com

PL

Brandiegames

Beautiful brand promoting mobile games in just a few clicks!



Your advertising is boring?
Let's play a game!



customer's fun, your data analyzed by our dash-board



BRAND NEEDS



awareness



activation



retention



referral

DataMolino provides the benefits of large enterprise solutions for invoice processing to accountants in SMEs. DataMolino builds a platform for effortless invoice data extraction and secure invoice storage affordable to everyone.

Having secured a preliminary seed round from Wayra, DataMolino is looking for further seed capital to accelerate product development and marketing.

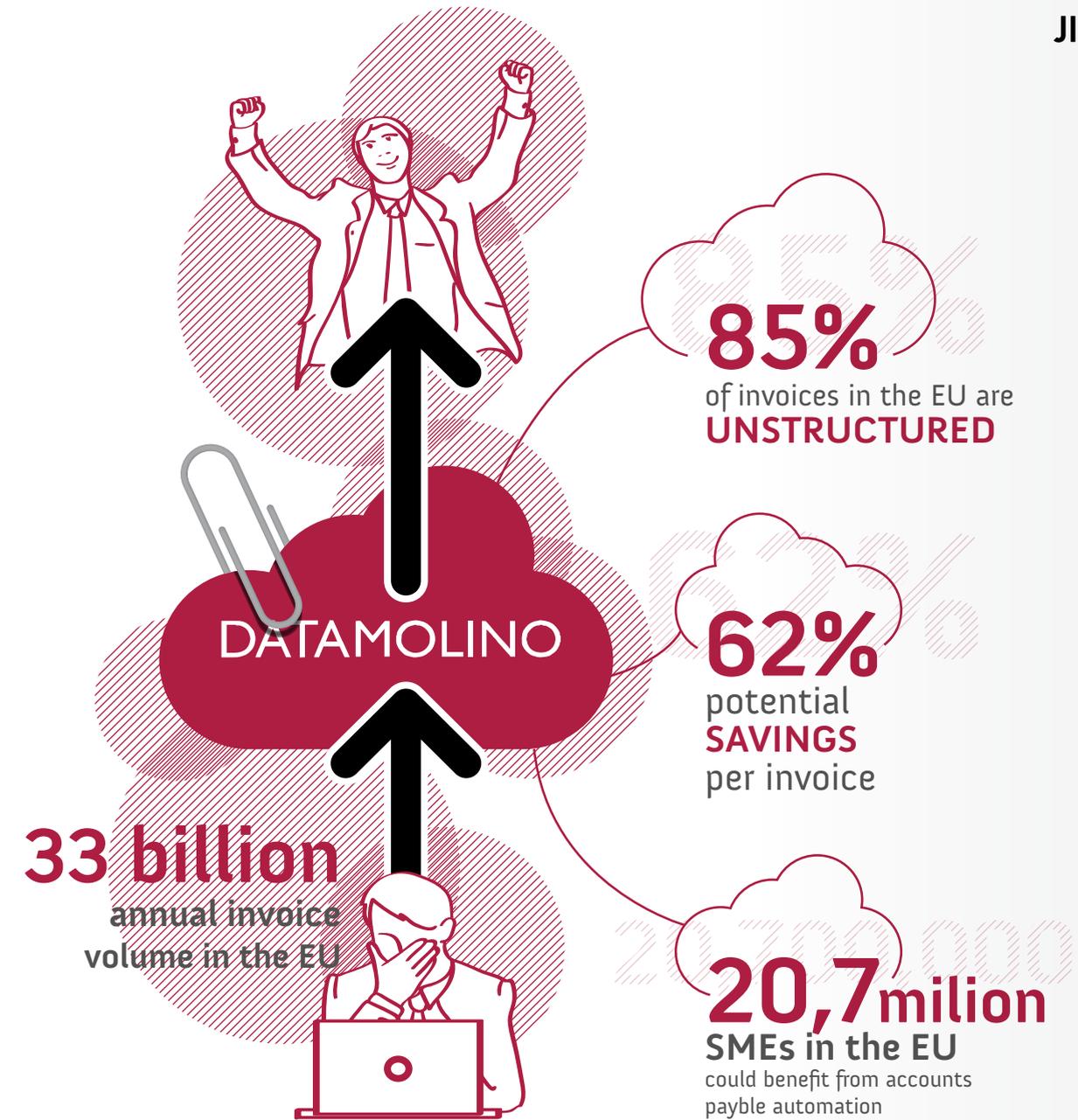
Interested?
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SK



DataMolino makes invoice processing affordable.



source: 2012 Billentis E-Invoicing / E-Billing Report

Mobile capture is next frontier for information worker productivity. (Forrester research)

Paper-based content clogs up business processes and is hard to organize. Visuu solves this problem by providing companies with an easy way to manage documents captured with a smartphone. Intelligent image processing algorithms and intuitive design make categorization, searching and sharing of paper documents a great experience.

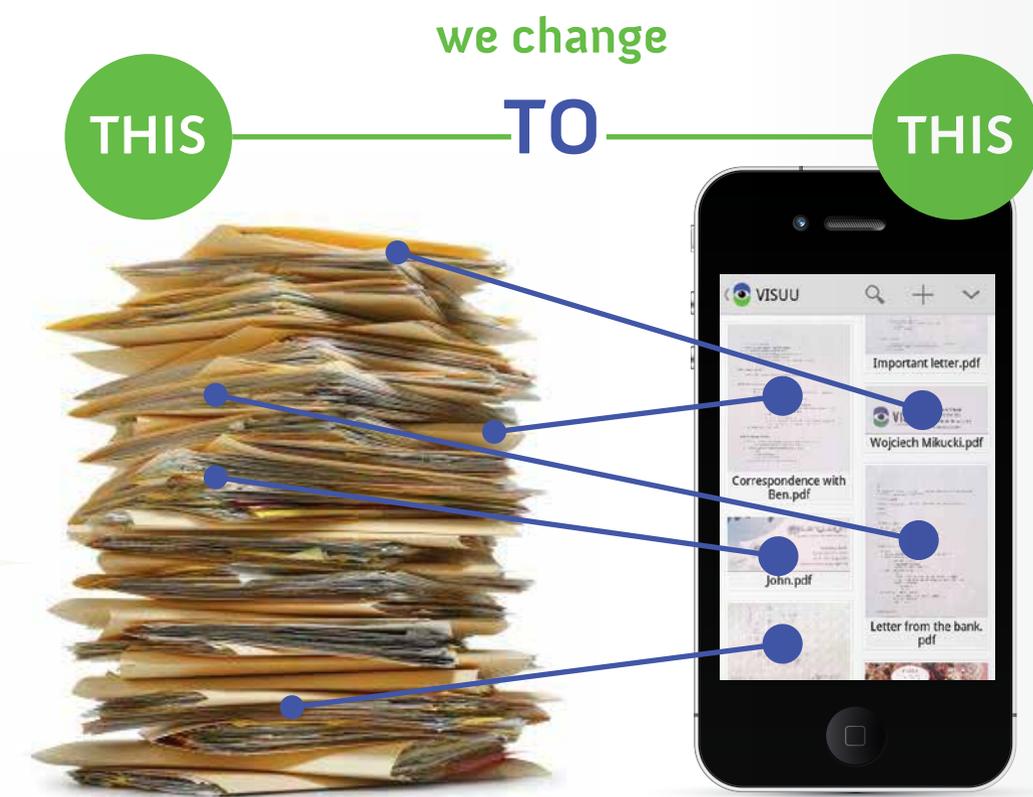
After pre-seed investment from Innovation Nest, we seek for capital to speed up production and promote within corporate market in Europe and the US.

Interested? Please contact:

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Save time and money on paper-based processes with VISUU.



improvement in speed of operational response is reported by companies using scanning and capture (AIIM Industry Watch)

80% of business processes which could be digitized is still paper based

40% of companies plan to increase investment in mobile document management

Tractive is a GPS tracking device for pets. Waterproof, Tractive works in 55 countries and allows the user to track pets in realtime or set virtual fences. If the pet leaves designated area, the user gets notified. Through the mobile apps, users can also manage important pet information such as vet appointments, vaccinations and photos.

Online and offline sales across Europe started 2013. Several apps for iOS and Android have launched too and show significant download numbers. Series A will go into hardware development and new mobile apps.

Interested?
Please contact:

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CEO

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Your pet will
never be lost again with
Tractive.



OVER
**10
MILION**
PETS GET LOST
EVERY YEAR

A TYPICAL DOG OWNER SPENDS **\$1500** PER DOG PER YEAR.

THE PET ACCESSORIES MARKET HAS BEEN GROWING **5%** YOY FOR THE LAST 10 YEARS.

Since 2009, IDEA RS has been developing and selling software for structural analysis and design of constructions (buildings, bridges etc.). It enables engineers to calculate design members with 100% accuracy and compliance with global standards.

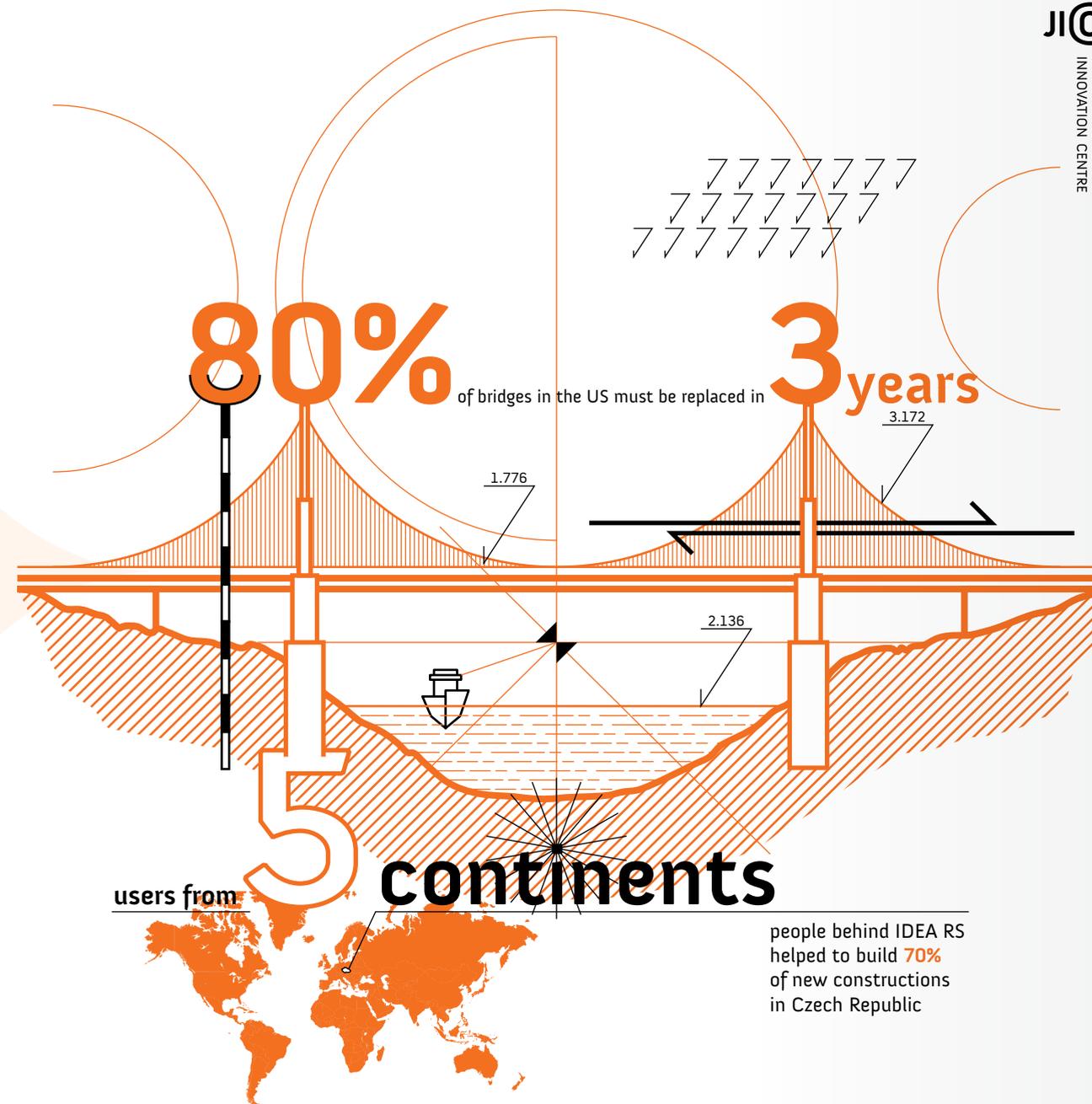
IDEA RS has more than 300 clients (mainly in Europe) and is the first company worldwide to launch structural analysis software as a cloud-based service. It is seeking capital to continue its expansion in Asia and enter new markets worldwide.

Interested?
Please contact:

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Civil engineers get superpowers with IDEA Statica tools.

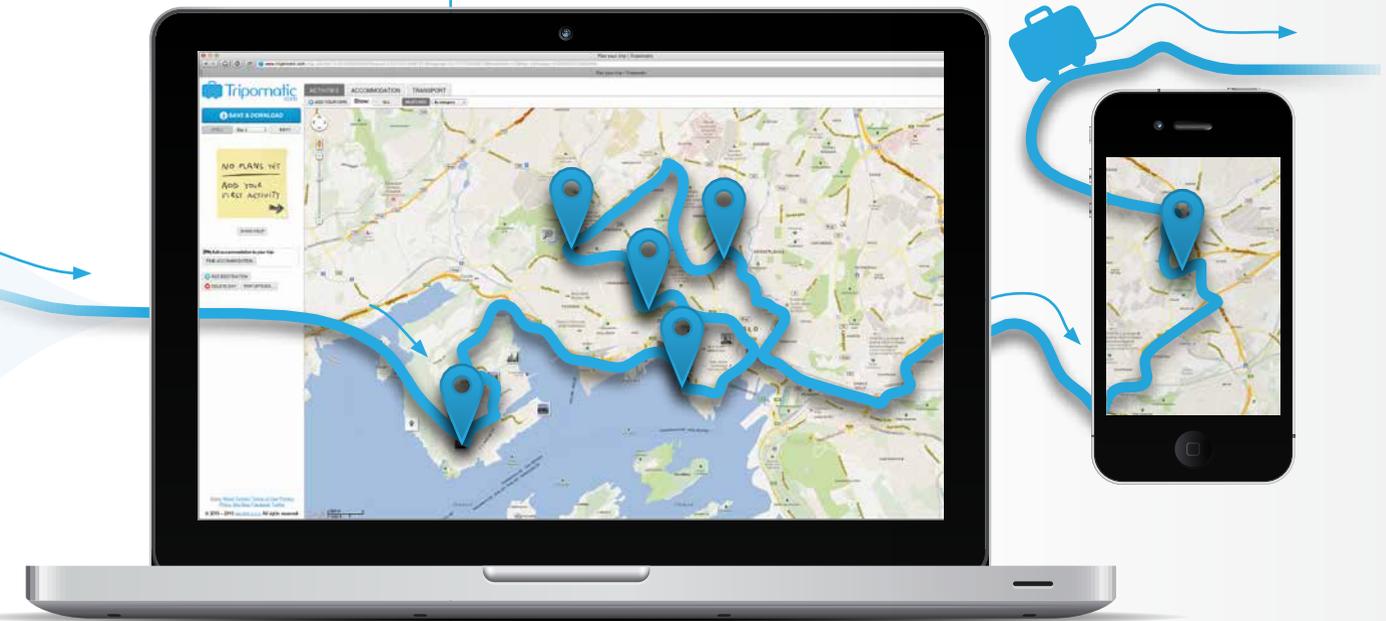




more than
100.000
registered users



Travelling is no longer boring with personalized travel guides by Tripomatic



Available for | iOS | android | web browsers

Tripomatic helps travelers max out their trips using handy mobile apps and a crowd-sourced recommendation platform. Travelers can easily create meaningful daily itineraries based on their personal preference and use their smartphone to guide them through the destination.

Tripomatic has more than 100 000 registered users and continues dynamic growth. The company is a winner of WebExpo Prague Startup Show 2011. Tripomatic is looking for Series A to accelerate product development and marketing.

Interested?
Please contact:

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According to Gartner, Invea-Tech is the only Network Behavior Analysis (NBA) provider in Europe. INVEA-TECH FlowMon protects companies against the most sophisticated cyber threats and enables them to manage their networks more efficiently.

With over 6 years of international market presence and 300+ deployments for ISPs, governments and banks, INVEA-TECH reached \$2.5 mil. revenue in 2012. Now it looks for Series A to boost its international business.

Interested?
Please contact:

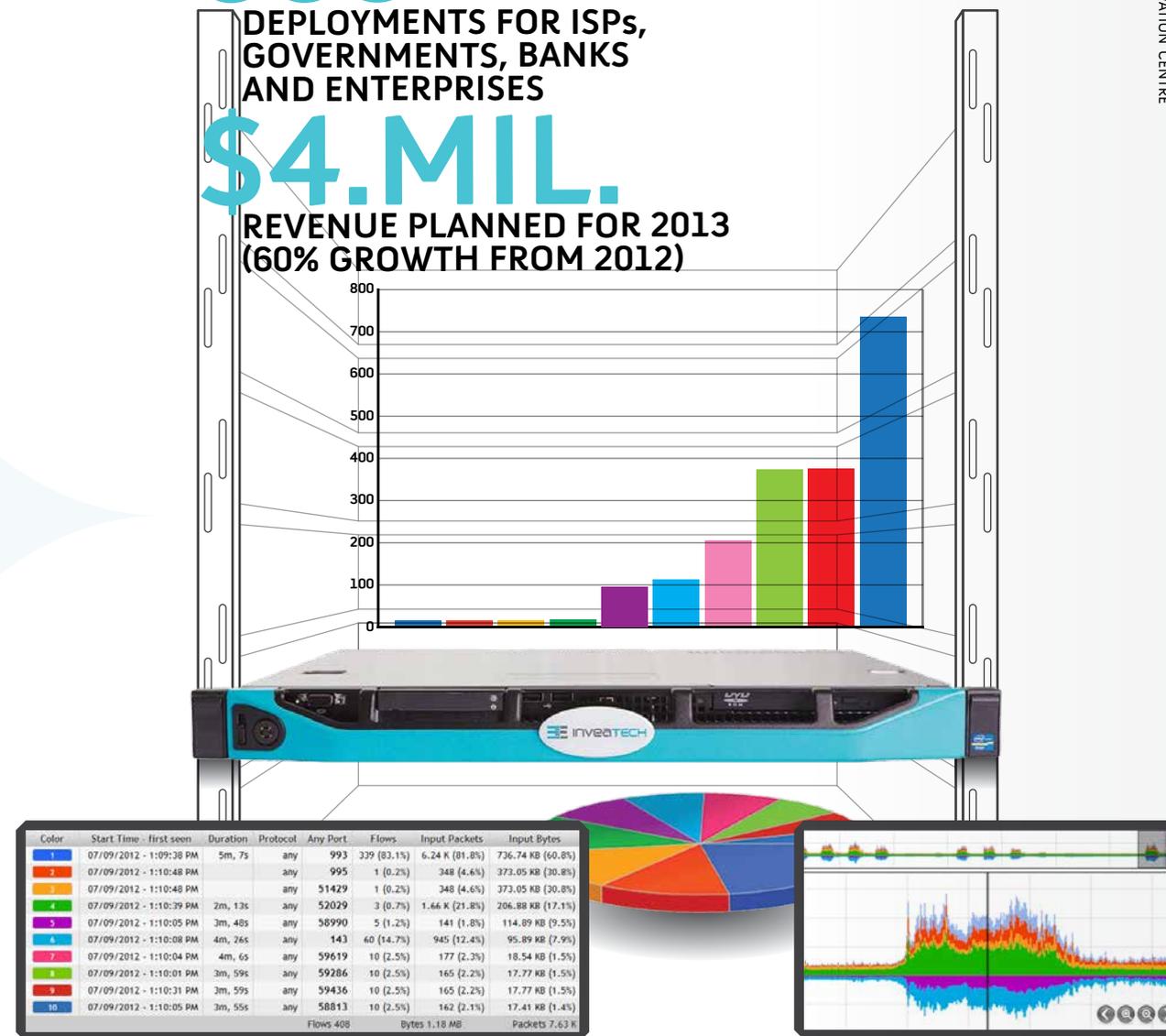
Rostislav Vocilka
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INVEA-TECH's
customers sleep tight.
Their networks are safe.



300+
DEPLOYMENTS FOR ISPs,
GOVERNMENTS, BANKS
AND ENTERPRISES
\$4.MIL.
REVENUE PLANNED FOR 2013
(60% GROWTH FROM 2012)



Market to reach \$1,2 BIL. in 2013 according to Gartner

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JIC is a development agency supporting the most promising high-tech startups in Central Europe. We work with companies, investors, universities and leading research centers in the region and globally.

www.jic.cz

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